

Spotlight - Business Alerts

Preparation

Preparation if using demo data attached:

1. Import Demo Data

2. Login with Standard ID: sample@hansaworld.com Passworld: Sample99I

Preparation for creating your own demo data:

- 1. Import Demo Data
- 2. Login with
 - Standard ID: sample@hansaworld.com Passworld: Sample99
- 3. Go to CRM module >> Settings>> Activity Classes and create class APPRV Approvals
- 4. Go to CRM module >> Settings>> Activity Types and create Activity Types for the following Credit Notes and Purchase Approvals:
 - P1 Purchase approval request
 - P2 Purchase Order approved
 - P3 Purchase Order approval rejected
 - P4 Purchase Order approval canceled
 - CN1 Credit Memo approval request
 - CN2 Credit Memo approved
 - CN3 Credit Memo approval rejected
 - CN4 Credit Memo approval canceled

5. Go to Business Alerts >> Register >> Approval Rules>> on Register field open Paste special and select Sales Credit Memo (CreditNote) and paste

Then add under Request details >> Activity type select CN1

Under Result details select corresponding activity type Approved Rejected Cancelled

Tick 'Automatically OK approved records'

Go to Rules TAB and enter 99999999.99 in Up to column and add , user, One, send notification, next level None

6. Same for Purchase Orders (in USA demo data already setup)

Go to Rules TAB and enter 5000.00 in Up to column and add , user, blank , none , send notification, next level Not required

Second row enter 10,000 in Up to column and add one user HW, One, send notification, Not required Third row up to 50,000 in Up to column put 50,000, user, HW,BK, by all, send notification, Note required Press Save

7. Go to Business Alerts >> Settings >> select GP below minimum and show that a percent can be added and select 'create alert...' and save.

Script

Are you looking for functionality to improve your company's internal communications? Would your company benefit from automated alerts for employee and customer tasks? Standard ERP's Business Alerts help you stay on top of your company's important activities and events.

Business Alerts are easy to configure and easy to use.

Alerts can be sent via SMS, email and internal messages using the data you already have in your system. Let's look at how it works!

An employee is trying to quote a customer and the discount is so high, it will result in an unprofitable sale. A notification will pop up, the system will stop the sales process, and a supervisor will get an alert to evaluate.

ACTION: Create Quotation with 95% discount and try to save - should get alert "Below min GP" (TIP: Have quote ready in personal desktop so you can quickly open it and try to add 95% discount and save)

With Business Alerts, you can avoid costly mistakes and automate your approval processes.

When a large purchase order or credit note needs to be processed, for example, and this activity requires an authorized person in the company to approve it, the user receives a message to request approval and the decision maker gets an alert via SMS, email or pop up window.

ACTION: Open a saved PO (not OK'd) above the 5000.00 limit and select OK and Save >> message pops up to request approval, go to Operations button and Request Approval, log in as HW and show task requesting approval, point at open record and then select Approve and show DONE and Activity changed to Approved.

Standard ERP's Business Alerts help you stay on top of order deliveries and quotations as well. You can receive alerts minutes, hours, and even days before the event, to any of your devices.

Improve your customers' experience by sending automated notifications to your customers when they place an order or when an order is shipped.

You can also improve your cash flow by sending a gentle reminder about due invoices and send a report to an employee without giving them access to the entire ledger.

You can choose from a range of alerts, - or easily have alerts customized to accommodate unique company needs.

ACTION: Go to Business Alerts>>Settings >> point at Contact Order alert, Contact delivery alert, and Accounts receivable due report then point to Reservations alert and then the rest.

Standard ERP's built in Business Alerts help you track important business processes and facilitate an informed decision making process